

Message Text

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ACTION EA-12

INFO OCT-01 ISO-00 NSC-05 DODE-00 EB-08 NSAE-00
USIA-06 TRSE-00 SOE-02 DOE-11 CIAE-00 COME-00
/045 W

-----086831 021426Z /43

R 020900Z MAR 78

FM USLO PEKING

TO SECSTATE WASHDC 0011

INFO AMCONSUL HONG KONG

C O N F I D E N T I A L PEKING 0551

E.O. 11652: GDS

TAGS: ETRD ESTC CH US

SUBJ: EXPORT LICENSING PROBLEMS OF DAEDALUS ENTERPRISES

REF: STATE 46320

1. JOHN SMITH, MARKETING MANAGER OF DAEDALUS ENTERPRISES, CALLED AT USLO MARCH 1 ACCOMPANIED BY C.Y. CHOU (CHOU CH'ENG-YEH) TO DISCUSS HIS PROBLEMS IN RECEIVING AN EXPORT LICENSE FOR LINE SCANNING EQUIPMENT.

2. HE SAID THAT EXPORT LICENSE CASE NO. 287236 ON DOCUMENTATION FOR THE EQUIPMENT, INCLUDING MAINTENANCE MANUALS, SCHEMATICS, THEORY OF OPERATION, PARTS LIST AND INNER CONNECTING WIRING DIAGRAMS HAD BEEN APPROVED AND THAT IN DECEMBER ALL DOCUMENTATION HAD BEEN SHIPPED TO THE PRC. ON CASES NO. 287237, 287238, 287239 AND 287240 HE SAYS HE HAS ENCOUNTERED INEXPLICABLE DELAYS ALTHOUGH HE HAS BEEN ASSURED IN SEVERAL OFFICES THAT THERE SHOULD BE NO PROBLEM.

3. SMITH HAS DISCUSSED WITH CHAO FU-SUN OF MACHIMPEX AND YANG WEN-CHING OF THE NATIONAL SURVEY BUREAU SENDING A TEAM OF EIGHT CHINESE TO THE US FOR TEN WEEKS
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TRAINING IN ANN ARBOR, MICHIGAN, BEGINNING APRIL 3. HE EXPECTS TO RECEIVE A NAMELIST IN THE NEXT FEW DAYS. HE SAYS THAT DAEDALUS HAS PURCHASED A HOME FOR THE CHINESE TO LIVE IN DURING THEIR TEN-WEEK STAY AND HAS ARRANGED SECURITY COVERAGE FOR THEM. THE GROUP MAY ALSO VISIT CANADA, WHICH HAS SOLD DEHAVILAND AIRCRAFT TO THE PRC IN WHICH THE DAEDALUS EQUIPMENT

IS TO BE INSTALLED.

4. SMITH IS CONCERNED THAT IF THERE IS MUCH MORE
DELAY IN ISSUING THE LICENSE DAEDALUS' COMPETITORS,
PRINCIPALLY HAWKER SIDDLEY OF THE UK AND ENGINES
MATRA OF FRANCE, MAY GET THE SALE.

5. SMITH SAYS THAT HIS FIRM HAS ALREADY CONTACTED
SENATOR GRIFFIN AND REPRESENTATIVE PURCELL OF MICHIGAN
ON THIS CASE.
WOODCOCK

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Message Attributes

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Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
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Disposition History: n/a
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